

QUESTIONS TO ASK Your next realtor

It can be difficult to find the right agent for you and your home. These questions allow you to know who you are working with and if they can help you accomplish your goals.

QUESTIONS

- How many homes have you sold?
- How much experience do you have selling this type of home?
- How familiar are you with the area? (Quiz them!)
- What do you do differently than any other agent?
- What systems do you have to track the activity of my home and the prospective buyers?
- How many people will see my home for sale on the first day?
- How will you push my property above all the rest?
- What does your ideal client do/want/act like?

- What is your process from start to finish of selling a home?
- Why are you worth what you are charging?
- How would you advise me if we receive an at-price offer on day one?
- How do you qualify the buyers of this home to ensure I am protected?



